

Simplify your network

How to choose between a Cloud Managed or on-premises network solution

Take a look at this guide to help you make the right decision for the network solution to best meet your business needs. While most companies offer just one solution, we consider your people, process, price, and tools to give you two different network operating models to choose from: On-premises or Cloud Managed.

Let's start with a brief definition of each solution.



On-premises

When all management, control, hardware, and software reside on location, we call this **on-premises** or **On Prem**.

On-premises allows for maximum:

- Customization
- Flexibility
- Control of the network in your buildings or on campus



Cloud Managed

When network access is centrally managed and controlled from the cloud, we call this a Cloud Managed network. Costs include software licensing and support for cloud-hosted services and purchase or lease of on-premises devices.

This model makes it easy to:

- Deploy
- Operate
- Manage networks with minimal IT support

Answer the questions on the next page to help you find the right fit for your organization.

Question 1

Do you have a small IT staff or a full IT department?

Small IT: You have minimal IT staff or a team that is stretched thin and needs a wired and wireless network that's simple, reliable, and secure. **Tally 1 point for Cloud Managed!**

Full IT: Your company has support from an IT department of technical experts who want a customizable, converged wired and wireless network solution. **Tally 1 point for on-premises!**

Question 2

Which is more important? A simple network with out-of-the-box deployment or customization, flexibility, and control?

Simple: You want an easy-to-use solution out of the box. We can make that happen! **Tally 1 point for Cloud Managed!**

Customized: You want a network that supports advanced features and dynamic service rollouts. Sounds good! **Tally 1 point for on-premises!**

Question 3

Do you have security or regulatory restrictions to using a cloud-based solution?

No: Your organization is free of restrictions on the use of cloud-based solutions. **Tally 1 point for Cloud Managed!**

Yes: Regulations limit the data and applications that can be hosted in the cloud. You need to rely on-premises management and control of your network. **Tally 1 point for on-premises!**

Question 4

How do you prefer to purchase a solution?

Traditional: You prefer a more traditional purchase model. **Tally 1 point for on-premises!**

Subscription: You prefer a subscription purchase that spreads the cost over several years. **Tally 1 point for Cloud Managed!**

Now that you've answered a few defining questions, you are on the way to better understanding which solution best fits your needs. Your answer may look something like this:

Your answers		
Recommendations	On-premises	Cloud-Managed
Small IT or large IT	Large IT	Small IT
Out-of-the-box deployment or customization	Customization	Out of the box
Cloud restrictions	Yes	No

Tally up your answers and use the links below to plan your next steps.



Learn more about
Cloud Managed



Learn more about
on-premises



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