

# Business Value of Improved Performance and Agility with Cisco HyperFlex

IDC's study found that interviewed Cisco HyperFlex customers have been able to better support business operations while delivering more cost-effective and efficient IT operations. Cisco HyperFlex has allowed study participants to improve IT agility and performance, reduce risks and enable IT operations, translating to an average five-year ROI of 452%.

## Key Results

Lower 5-year cost of operations

**50%**

5-year ROI

**452%**

Time to payback

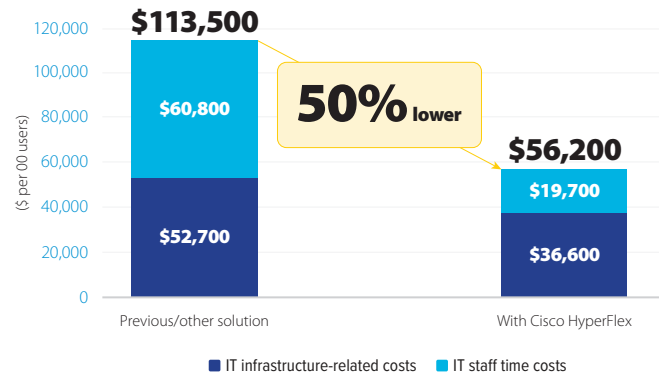
**8 months**



### Customer Quote:

"Most of all, we benefit with Cisco HyperFlex from the manageability, the sheer speed of the all-flash storage, and lower costs because we have fewer nodes so we can save on licenses ... Our business benefits from the fact that we are running on a faster system that is also more agile and more resilient."

### Five-Year Cost of Operations



### IT Benefits



**71%** more efficient IT infrastructure teams



**93%** less staff time to deploy new servers

### Operational Benefits



**7.8%** higher gross user productivity



**91%** reduced impact from unplanned outages in terms of lost employee productivity

Annual Financial Benefits of Cisco Hyperflex:  
**\$58,600 per 100 users per year**, in terms of:

Business  
Productivity Benefits

**\$35,500**

Risk Mitigation –  
User Productivity Benefits

**\$11,900**

IT Staff  
Productivity Benefits

**\$8,800**

IT Infrastructure  
Cost Reductions

**\$2,400**